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D.O.B: April 20<sup>th</sup>, 1979  
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### CURRENT POSITION

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From June 2008     **Executive Director, Jameel Poverty Action Lab (J-PAL) South Asia**  
Setting up new research projects and managing J-PAL's research projects in South Asia: designing randomized evaluations, grant writing, survey development, financial oversight, hiring and overseeing research assistants, data collection, management and analysis, writing up of conclusions.  
Building and managing relationships with researchers, governmental and international organizations, NGOs, donors and policymakers in South Asia.  
Disseminating results of J-PAL studies to policymakers and media.  
Establishing and operating an ethics committee.  
Running regional J-PAL executive education courses, staff trainings and teaching.

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### HIGHER EDUCATION

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2004/2007     **Ph.D. in Economics**, University Paris 1 Sorbonne/PSE  
Thesis Title: **“Corruption in Developing Countries: Institutional Determinants and Impact on Public Spending”**  
Publicly defended on October, 25<sup>th</sup>, 2007. Jury:  
Jean-Claude Berthélemy (president), professor at the University Paris 1  
Paul Collier, professor at Oxford University  
Bernard Gauthier (referee), professor at HEC Montréal  
Mathilde Maurel (Ph.D. supervisor), senior researcher at CNRS  
Jean-Philippe Platteau (referee), professor at the University of Namur  
Ph.D. with highest honors, Proposal for publication and thesis award  
Ph.D. award from the Chancellerie des Universités de Paris: Prix Pirou / Aguirre-Basualdo

2002/2003     **M. Sc. in International Economics, Development, Transition and Globalization**, specialized in Development, with high honors – University Paris 1 Sorbonne

2000/2003     **ENSAE** (Grande Ecole of Statistics and Economics)  
Major: Macroeconomics and Economic Policies

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### LANGUAGES AND COMPUTER SKILLS

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		Written	Spoken	Read
<b>French</b>	Mother tongue			
<b>English</b>	Fluent	5	5	5
<b>Spanish</b>	Very good	4	4	5
<b>Russian</b>	Intermediate	2	2	2
<b>Bambara</b>	Elementary	1	1	1

Microsoft Office, Visual Basic, LaTeX, STATA, SAS, SPAD, HTML, Dreamweaver

## AWARDS

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- Dec. 2008            Ph.D. award from the Chancellerie des Universités de Paris: Prix Pirou / Aguirre-Basualdo
- March 2006            Best paper presented by a young economist at the 5<sup>th</sup> International Conference of the Middle East Economic Association

## TEACHING AND RESEARCH POSITIONS

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- July 2009            **Lecturer** for J-PAL Executive Education Course in Chennai (India) “Evaluating Social Programs through Randomized Controlled Trials”  
- **How to Randomize**
- 2005/2008            **Temporary Lecturer (ATER)** – University Paris 1 Sorbonne / PSE  
2007/2008            - **Development Microeconomics** (M.Sc. Development Economics)  
Agricultural household and intra-household models; Institutions and development; Land market; Credit and insurance markets; Migrations
- 2007/2008            - **Macroeconomics. Growth** (B.Sc. Economics)  
Production inputs and total factor productivity; Solow model; Endogenous growth
- 2007/2008            - **Macroeconomics. Unemployment** (B.Sc. Economics)  
2006/2007 and        Simple Keynesian model; IS LM Model; Aggregate supply/Aggregate Demand;  
2005/2006            Mundell-Fleming model  
Feb – May 2007        - **Economics of Crises** (M.Sc. Economic and Social Development)  
Structural adjustment: a good remedy to crisis?; North/South inequalities; Economics of civil wars  
- **Inequalities and Poverty.** (M.Sc. Economic and Social Development)  
Introduction to the theories of justice; Multidimensional measures of poverty and inequalities; New poverty reduction strategies; Overview of inequalities and poverty in the world in the last decades  
- **Professional practices in agricultural development** (M.Sc. Economic and Social Development)
- 2007/2008            **Consultant for Transparency International**, NGO leading the fight against corruption  
Statistical Advisor for Transparency International’s Africa Education Watch programme: Carrying out of providers and households surveys on transparency and efficiency of primary school spending in seven African countries
- December 2006        **Temporary Lecturer - ISTOM**  
- **Multidimensional Measures of Poverty and Overview of World Poverty** (M.Sc. International Development Agronomy)
- February 2006        **Visiting scholar** at the Catholic University of Louvain (UCL - Belgium)
- January 2006 and        **Temporary Lecturer – University Paris 12**  
February 2005            - **Economics and Institutions in Sub Saharan Africa** (M.Sc. Economic Expertise and International Projects Management)  
History of development policies since the 50s; Case studies: Burkina Faso and South Africa; Overview of human and economic development in the continent; Recent development issues (poverty reduction, institutions, aid and debt, NGOs and endogenous development)

2005 (2 months)	Intern at <b>UNDP and Ministry of Finances and Budget – Burkina Faso</b> Studying of the consequences of budget management reforms in Burkina Faso on corruption and social spending efficiency Synthesis of documents and econometric analysis from regional data Economic report on governance and budget administration reforms
2004/2005	<b>Scientific Manager</b> of a firm-level survey on the Impact of Competition on Working Conditions, Informal Sector and Corruption in Algeria, Morocco and Tunisia: Carrying out of the survey: preparation of methodology, matched data collection (employer/employee), statistic and econometric analysis, scientific report, academic paper
February and March 2005	<b>Research Assistant.</b> Synthesis of economic articles for the publication of a General Economy Textbook (B.A.) by Mathilde Maurel and Xavier Greffe
2002 (3 months)	Research Intern at the <b>French Ministry of Economics, Finance and Industry - Forecasting Division (Paris)</b> Validating of the structure and underscoring of “institutional profiles” through data analysis; building of a multidimensional index of the quality of institutions; analyzing of the impact of institutions on human development through econometric methods

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#### RESEARCH PAPERS AND CONFERENCES

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<b><i>Fields of interest</i></b>	Development Economics, Applied Econometrics, Corruption, Public Investment, Health, Agriculture, Evaluation of Public Policies
<b><i>Job Market Paper</i></b>	“Why Do North African Firms Engage in Corruption?”
<b><i>Peer-refereed Articles</i></b>	<p>“Growth, Public Investment and Corruption with Failing Institutions”, with D. de la Croix, <i>Economics of Governance</i>. 2009. Vol. 10 (3): 187-219.</p> <p>“Lutte contre la corruption et réformes budgétaires au Burkina Faso”, <i>Afrique Contemporaine</i>, 2007. Vol. 223-224 (3-4): 267-285.</p> <p>“Corruption et allocation optimale de l’investissement public”, with D. de la Croix, <i>Revue Economique</i>, 2007. Vol. 58 (3): 637-648.</p> <p>“Corruption and Distribution of Public Spending in Developing Countries”, <i>Journal of Economics and Finance</i>, 2006. Vol. 30 (2): 222-239.</p>
<b><i>Other Publications</i></b>	<p>“Determinants of Shadow Economy in Tunisia and Algeria: A Firm-Level Analysis”, in <i>Shadow Economy, Corruption and Governance</i>, Michael Pickhardt and Edward Shinnick eds, Edward Elgar, Cheltenham, 2008.</p> <p>“Public Investment with Widespread Corruption - Some Preliminary Results”, with D. de la Croix, in <i>Investimento e Crescimento Economico no Brasil</i>, Erly Cardoso Teixeira and Marcelo José Braga eds, Universidade Federal de Viçosa, 2006: 11-25.</p>
<b><i>Unpublished Papers, Work in Progress</i></b>	“Democracy, Rule of Law, Corruption Incentives and Growth”, with D. de la Croix, <i>CORE Discussion Paper</i> 2006/101. Under revision for the <i>Journal of Public Economic Theory</i>

“Why Corrupt Governments Can Receive More Foreign Aid?”, with D. de la Croix, *in progress*

“Fighting Tuberculosis Through Community-Level Service Delivery: Evidence from a Randomized Experiment in Three North Indian States”, with T. Bossuroy and V. Pons, *in progress*

“Agricultural Yields: Impact of Land Quality and Social Learning, and Effect on Social Outcomes. Lessons from a Field Experiment in Mauritania”, with V. Chiodi, *in progress*

**Referee Reports** Revue Economique, Journal of Development Studies

**Press Articles** “Giving Schoolchildren a Chance – School-Based Deworming Programmes Dramatically Improve Child Health and Education at Low Cost”, with T. Bossuroy, *Mint (Wall Street Journal)*, November 20, 2008

“Jeunes filles ouest africaines: femmes de demain”, with L. Rivéra, *Hémisphères*, Vol. 30. December 1, 2005.

### **Conferences, Workshops, Seminars - Papers presented**

August 2009 **Department for International Development Seminar** – New Delhi (India)  
“Randomized Controlled Trials – Methodology and Lessons from Indian Experiments”

May 2009 **Centre d’Economie de la Sorbonne Seminar** (University Paris 1)  
“Fighting Against Poverty – What Randomized Evaluations Can Teach Us”

March 2008 **Royal Economic Society Conference** – Warwick University (United Kingdom)  
“How Do Failing Institutions Distort Public Investment? Theory and Evidence”

March 2008 **Centre for the Study of African Economies (CSAE) Conference** – Oxford (United Kingdom)  
“Why Corrupt Governments Can Receive More Foreign Aid”

November 2007 **ATOM Seminar** (University Paris 1)  
“Why Corrupt Governments Can Receive More Foreign Aid”

March 2007 **Centre for the Study of African Economies (CSAE) Conference** – Oxford (United Kingdom)  
“Why Do North African Firms Engage in Corruption?”

October 2006 **Journées doctorales d’économie du développement et de la transition CES, CERDI** – Clermont-Ferrand (France)  
“Why Do North African Firms Engage in Corruption?”

September 2006 **8th Annual Conference of the International Network for Economic Research** – Cork (Ireland)  
“Why Do North African Firms Engage in Corruption?”

September 2006 **Congrès de l’AFSE** – Paris (France)  
“Growth, Public Investment and Corruption with Failing Institutions”

August 2006 **Public Economic Theory** – Hanoi (Vietnam)  
“Growth, Public Investment and Corruption with Failing Institutions”

May 2006	<b>European School of New Institutional Economics</b> – Cargèse (France) “Why Do North African Firms Engage in Corruption?”
March 2006	<b>5<sup>th</sup> International Conference of the Middle East Economic Association (MEEA)</b> – Sousse (Tunisia) “What Determines Shadow Economy? Evidence from North African Firms”
July 2005	<b>First Meeting of the Society for the Study of Economic Inequality (ECINEQ)</b> – Palma de Mallorca (Spain) “Corruption and Distribution of Public Spending in Developing Countries”
May 2005	<b>Journées de l’Association Française de Sciences Economiques</b> – Clermont-Ferrand (France) “Corruption and Distribution of Public Spending in Developing Countries”
March 2005	<b>Sixth Mediterranean Social and Political Research Meeting</b> (European University Institute / Robert Schuman Centre for Advanced Studies) – Florence & Montecatini (Italy) Workshop on Corruption and Governance in Middle-Eastern and North African countries “Corruption and Distribution of Public Spending in Developing Countries”
October 2004	<b>Doctoral Meeting</b> CERDI-TEAM-ROSES. Clermont-Ferrand (France) “Aspects and Determinants of Active Corruption in Transition Countries”

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#### **OTHER PROFESSIONAL EXPERIENCE**

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2003/2004 (6 months)	Senegal, Mali, Burkina Faso, Benin: Providing <b>assistance in communication and websites creation</b> to associations dedicated to women in West Africa within <i>Courants de Femmes</i> Teaching in HTML programming and giving support to projects. Editing reports, organizing exhibitions and giving presentations of the project
2003/2008	<b>President</b> and founder of <b>Courants de Femmes</b> , a non-profit-making organization which supports West African development NGOs in favour of women (website: <a href="http://www.courantsdefemmes.org">www.courantsdefemmes.org</a> ). Since 2008, board adviser.
2002/2003	<b>Voluntary salesclerk in a fair trade shop</b> , <i>Artisans du Monde</i>
2001 (5 weeks)	<b>Building of a school in India</b> (Bijapur) within a humanitarian NGO called <i>Inde Espoir</i>
1997 (4 weeks)	<b>Activity leader in an orphanage in Lithuania</b> (NGO <i>Concordia</i> )

## JOB MARKET PAPER

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### Why Do North African Firms Engage in Corruption?

This paper empirically analyzes the main microeconomic determinants of two forms of corruption supply, administrative corruption and state capture, by Maghrebi firms. This study is based on a new database of near 600 Algerian, Moroccan and Tunisian firms. I show that tax evasion is a major factor of the engagement of firms in administrative corruption. The latter increases with the share of sales hidden by the firm as long as it is below half of total sales. It slightly decreases thereafter, the risk of detection being too high. State capture is fostered by a failing enforcement of property and contract rights. Interestingly, less competitive firms appear to engage more in both forms of corruption than the most dynamic ones. After assessing the robustness of my empirical results, I draw a comparison of the factors of corruption in North Africa, Uganda and transition countries.

### REFERENCES

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#### **Pr. Esther Duflo**

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MIT Department of Economics  
50 Memorial Drive  
Cambridge, MA 02142-1347, USA  
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#### **Pr. David de la Croix**

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#### **Dr. Mathilde Maurel**

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